

TOP LUXURY REAL ESTATE LEADERS

MODERN LUXURY SPOTLIGHT

Kat Pressly

COMPASS
REAL ESTATE AGENT
DRE# 000000

Success, for Kat Pressly, is not measured in closings, but in meaning. As a real estate agent with Compass in Houston, she defines it by the fulfillment she finds in her work and the example she sets at home. It is a perspective shaped by legacy, having grown up watching her own mother build a career in commercial real estate, and one that now informs how she shows up for every client.

That sense of purpose carries directly into her relationships. Pressly operates with a belief that trust is earned long before a contract is signed. "It's built in the conversations behind the scenes," she says, pointing to the often unspoken weight of life transitions that accompany a move. Acting as both advisor and advocate, she prioritizes candor, even when it means encouraging clients to pause or rethink a decision in service of their long-term goals.

Her understanding of that responsibility was formed in an unexpected season of life. While her husband pursued a professional baseball career, Pressly was tasked with creating stability in unfamiliar cities. "It was up to me to figure out where we would live and how to make our home away from home feel comfortable," she says. The experience revealed the true impact of a thoughtful agent. "They made each place feel like home almost instantly."

Today, she applies that lens to a Houston market she sees evolving with intention. As buyers reenter amid stabilizing rates, and new construction continues to energize areas like The Heights and Memorial, Pressly remains focused on balance, celebrating growth while preserving the distinct character that defines each neighborhood.

In a city she describes as rich with opportunity and connection, her work remains personal, grounded in relationships and guided by a desire to help people feel at home.

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